

BAUM Inside

THE BAUM KUNSTSTOFFE GMBH PARTNER MAGAZINE

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Dear Customers and Business Partners,

In the next few days, we'll take a proud look back at a truly impressive company track record. What originally started in 1986 as a small family-owned business has since become a market leader for lined piping systems with a strong international presence. At our BAUMAcademy, you'll find out which innovative products have been developed and continuously improved at BAUM over the past three decades. Here, we offer you individually customized training sessions for a chance to learn about the technical details of TF-E linings, PTFE and more.

And, by the way, we're always looking for intelligent individuals to help move our products and company ahead. That's why we offer young people ideal apprenticeship opportunities while also continuing to expand our operations.

We hope you enjoy reading this issue!

Your BAUM team

Three decades of innovative strength

30 years of BAUM

For 30 years, BAUM has enjoyed a successful history as a manufacturer of lined piping components for the plant engineering and chemical sectors. Along the way, BAUM has grown from a small family-owned business into a market leader. It's a story filled with excitement, drive and innovative spirit – and one that we'd like to look back on with you.

In 1986, BAUM Kunststoffe GmbH was still in its infancy. Company founder Roland Baum was looking to put his years of experience in the fluoroplastics industry to good use

and promptly established his own enterprise to build piping components.

The concept proved to be a success. Just a few years later, he built his own production facilities to handle steel construction and manufacture PTFE liners and PFA components. From that point forward, BAUM managed to maintain steady growth and establish an international presence (with subsidiaries in the U.S., China and Romania), all while continuing to drive innovations such as the permeation-resistant TF-E lining.

After all of this success, it was time for a proper celebration, and so the decision was made to hold an open house. In addition to good fun, tasty food and lively conversation, the event also provided an opportunity for visitors to take a look behind the scenes – for example, in the production shops, the laboratory and the new finishing shop.



BAUM is growing

More innovation at the home location

The increasing demand, innovative pressure and international competition faced by the manufacturing sector motivate us to constantly improve our processes, labs and facilities and to expand our home location in Germany. We'd like to continue offering our customers nothing but the best well into the

A look at the technological side

Training at the BAUMAcademy



How does TF-E lining protect against permeation? What special material properties do PTFE and PFA provide? What standards do your piping systems need to meet? At the BAUMAcademy, you'll get to know the technology and mechanics behind our products and learn how you can use them in your own applications.

BAUM offers custom training sessions individually tailored to your area of responsibility – in-house or on-site at your company.

Whether you're an engineer, construction supervisor or standards officer, our free training sessions will explain the characteristics and special features of our products in intricate detail and address specific issues relevant to your individual fields of application. Naturally, we know that the information needed by planners, engineers and technicians is entirely different from the data required by sales partners and purchasers.

Get to know our extensive product lineup and take the opportunity to

work with our experts to optimize your value chain, increase your company's plant and operating safety and help make sure that our pipe systems are handled safely.

How does the BAUMAcademy work? All you have to do is contact us and schedule a training appointment at our modern facilities. Or we can gladly come out to meet you right at your location. Either way, we look forward to hearing from you!



future – and the best needs space, quality and the right tools.

There are plenty of reasons for BAUM's transformation from a small family-owned business to a market leader for lined piping systems, from our close proximity to customers and well-engineered processing techniques

to our independence from suppliers. In order to keep on working close to the customer, we've decided to make a few new acquisitions and expand our production in Birkenfeld. Complete with a drying chamber, our new finishing shop provides additional capacity and allows us to process finishing orders more quickly than before. Similar improvements were made by adding additional preheating furnaces and a second sintering furnace, which will be put into operation in late 2016.

Another special highlight is our internally developed elbow-flaring machine, which has led to the full automation of production steps that were previously performed manually. This allows us to design our production processes to

achieve even greater efficiency and flexibility, and therefore to maintain and further expand our capabilities at our German location.

But production isn't the only source of plentiful news at BAUM: We've also expanded our Research Department and outfitted it with ultramodern equipment in order to create ideal conditions for spurring innovation and the development of our own tools. From now on, a completely new laboratory with test rigs and an expansive training area will ensure that our employees have access to the space and equipment they need to develop and optimize our piping systems.



An employer who stands apart

BAUM at the 2016 vocational training fair

Outstanding career advancement prospects, continuing education offerings, family-friendly work schedules and jobs with state-of-the-art equipment – BAUM is an employer that both encourages and challenges its employees. At the Ausbildungsmesse 2016 vocational training fair in the Congress Centrum Pforzheim, we showed a large number of visitors the exciting apprenticeships and career opportunities we have in store for young people. The response was overwhelmingly positive.

On February 20, 2016 in Pforzheim, BAUM was on hand to present at Germany's biggest job fair with a new exhibition booth wall, highly motivated instructors and real-life apprentices. And there were plenty of people there to take it in, with more than 7,000 visitors attending the event held in the heart of Germany's „Golden City.“

In light of the strong turnout, it's no surprise that crowds could soon be found gathered around our booth, and that our staff fielded the full gamut of questions about the apprenticeship offerings at BAUM as well as our products and corporate culture. From these exchanges, the visitors quickly learned that BAUM is above all a young family-owned business that stands apart from its competitors thanks in no small part to its multicultural team, top career opportunities and secure employment prospects. Particularly popular among both school and university students were our concept of a friendly and cooperative work atmosphere, our group activities and our staff outings – which include everything from soccer to our summer party, as well as the occasional after-work event.

We also took advantage of the opportunity to invite interested visitors to our open house on June 19, 2016, and our wheel of fortune brought many a

smile to the faces of our visitors, who had a chance to win one of several surprise gifts.



All in all, the vocational training fair was a thoroughly successful event for both us and our visitors, yielding many new insights and a host of interesting conversations. We'd like to thank everyone who helped prepare and put on the event, as well as our many visitors.

